

Mergers & Acquisitions

Mergers and acquisitions can be fraught with complications, especially in an increasingly complex business and regulatory environment. We know that a successful outcome requires a delicate balance among the various legal, business, and operational interests of the company. Accordingly, it is critical to engage experienced counsel who can provide practiced and practical advice through every step of the transaction — from the initial structuring and negotiation through implementation and even post-closing.

We can call upon the diverse backgrounds of lawyers in our Corporate & Securities; Antitrust; Employment, Labor & Benefits; Environmental; Intellectual Property; Real Estate; Tax; and other practices to help you complete a successful transaction. Our substantial experience in industries from life sciences to technology, to health care to telecommunications enables us to assist you in navigating the myriad of regulatory issues that may arise. Each transaction presents a unique set of issues, and it is our goal to assist you in developing timely, cost-effective, and creative solutions in order to ensure that you achieve your stated goals.

Service Offerings

- Mergers
- Asset sales
- Cash tender offers
- Cross-border and international transactions
- Exchange offers
- Going private transactions
- Hostile transactions
- Leveraged buy-outs
- Management buy-outs
- Proxy contests
- Recapitalizations
- Roll-ups
- Spin-outs
- Stock sales



Quick Facts

- More than 100 mergers and acquisitions since 2013, with an aggregate deal value of over \$12 billion
- Interdisciplinary team handles key issues from due diligence through closing
- Focus on the middle market
- Focus on emerging and regulated industries: life sciences, energy and clean tech, health care, technology, and digital media
- Represent entrepreneurs, publicly traded companies, financial advisors, private equity and venture capital funds, independent committees, executives, and lenders
- Diverse portfolio of completed transactions

Representative Transactions

Our portfolio of successful deals includes transactions of virtually every size and type, from large public-to-public mergers to sales of family owned businesses; negotiated and contested transactions; and domestic, international, and cross-border transactions.

- Represented Chyron Corporation (NASDAQ: CHYR), a New York-based worldwide leader in broadcast graphics in real time, in its \$35 million acquisition of Hego Group, a Swedish-based company focused on tracking sports data.
- Represented Time Inc. in its spin-off from Time Warner, creating an independent NYSE-listed public company.
- Represented American Technical Ceramics corporation in its \$231 million sale to AVX Corporation
- Represented Boston Biomedical, Inc. in its \$2.63 billion (including milestones) sale to Dainippon Sumitomo Pharma
- Represented Vertex Pharmaceuticals, Inc. in its \$400 million acquisition of ViroChem Pharma, Inc.
- Represented AMICAS, Inc. in its \$215 million sale to Merge Healthcare
- Represented QIAGEN NV in its \$1.6 billion acquisition of Digene Corporation
- Served as special US counsel to Nippon Sheet Glass Co., Ltd. In its \$3.5 billion acquisition of Pilkington, plc
- Represented the exclusive financial advisor to Diagnostic Products Corporation in its \$1.8 billion acquisition by Siemens Medical Solutions
- Represented Alloy, Inc. in the \$36 million sale of its FronLine in-store marketing division to Acosta Sales and Marketing
- Represented Navios maritime Acquisition Corporation in its \$457.7 million acquisition of assets
- Represented China-based BioDuro, LLC in its \$77 million acquisition by Pharmaceutical Product Development, Inc.
- Represented AIM-listed special purpose acquisition company (SPAC) International Consolidated Minerals Inc., formerly Platinum Diversified Mining Inc., in its \$250 million acquisition of International Consolidated Minerals Limited
- Represented Ion Torrent systems, Inc. in its \$725 million sale to Life Technologies Corporation

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