

Energy Technology

As the global appetite for energy continues to grow, so does the demand to change the way it is delivered and consumed. Adapting to this changing environment presents new challenges and opportunities for energy technology innovators.

Whether you are an entrepreneur, start-up, or large corporation — you need strategic and legal guidance from a team that can help to make your business thrive. One of the first law firms to develop a practice focused on representing companies creating green and clean technologies, we have expanded our practice to also include full-service representation of companies advancing technology innovations used in established energy sectors.

Mintz Levin is the nation's premier legal and consulting solutions provider for energy technology innovators. Our attorneys and our colleagues from ML Strategies, LLC, the firm's government relations consulting affiliate, represent companies developing innovative technologies to generate energy using renewable sources to engineer new forms of energy storage, and to increase the efficiency of transmission and end-use systems.

We have been at the forefront of the industry since the earliest days of clean technology. The founder of our practice was part of the original team to launch the first clean tech industry association in Massachusetts (and the country), the New England Clean Energy Council. He has also been recognized by *The Legal 500 United States* as "rising to the fore" in energy technology for Venture Capital and Emerging Companies. In addition, a member of our legal team is a former Bush administration Chief Operating Officer for the US Department of Energy's Office of Energy Efficiency and Renewable Energy (EERE). Our government relations team includes a former Clinton administration Department of Energy Deputy Assistant Secretary for EERE and the former Massachusetts Commissioner of the Department of Energy Resources, who implemented the first-ever standards for renewable energy use and renewable certificate trading in New England.

Our clients include industry leaders in the following sectors:

- Clean tech and renewables (solar, wind, water tech)
- Energy management (smart grid, lighting, storage, efficiency)
- Energy procurement
- Industrial (motors, robotics, 3-D printing tech)
- Oil, gas, and industrial processing
- Resource management (recycling, waste-to-energy)
- Sustainability (consumer goods, corporate engagement)



Quick Facts

- 350+ deals completed, totaling over \$7 billion, in the energy tech sector since 2006
- Ranked in the "Top Ten Clean Technology Firms" by Euromoney's *LMG Cleantech & Renewable Energy*
- Ranked #2 in Top 10 US Cleantech Law Firms for global experience in the commercialization of clean energy technologies by Watershed Capital Group
- Served as legal counsel to GreatPoint Energy in the top greentech VC deal of 2012, according to *Greentech Media*
- Recognized regionally and nationally as a "Best Law Firm" by *U.S. News & World Report and Best Lawyers*
- Practice chair ranked among *Biofuels Digest's* "40 Hottest Partners in Biotechnology and Bio-Based Materials"
- Practice blog (www.energytechmatters.com) recognized by Lexblog as among the top 5 energy blogs in the Am Law 200
- Practice chair and co-chair ranked among the "Top 100 People Shaping Cleantech on Twitter" by Watershed Capital
- Combined knowledge of 50+ industry leading attorneys and other professionals

Areas of Focus

- Venture capital and private equity
- Public offerings
- Project development and finance
- Construction
- Mergers and acquisitions
- Intellectual property
- Environmental permitting
- Real estate and data centers
- Employment and benefits
- Regulatory and legislative counseling
- Bankruptcy and restructuring
- Dispute resolution

Representative Experience

- Served as counsel to Canaccord Genuity and Barclays in a \$35 million public offering for NYSE-listed BioAmber in May 2015.
- Represented Aspen Aerogels in its \$82.5 million Initial Public Offering, which closed in June 2014.
- Served as bond counsel to Massachusetts Clean Water Trust. In a \$966 million refinancing of all or a portion of eight prior issues, enabling it to reduce substantially its federal rebate liability associated with a GIC termination payment received unexpectedly when FSA was downgraded during the national financial crisis.
- Represented ClearSky Power + Technology Fund I in the following financings: \$5 million Series A financing of Sentient Energy, Inc.; \$22.5 million Series D financing of iControl Networks, Inc.; and \$17.55 million Series B financing of Modular Wind Energy, Inc.
- Represented a company that provides high performing ceramic membrane solutions for drinking, industrial, and produced water matrices in an initial funding.
- Served as counsel to Canaccord Genuity in \$32.5 and \$37.4 million follow-on public offerings for Rubicon Technology.
- Served as deal counsel to Soligent Holdings, LLC, the largest US provider of residential solar panels, in three acquisitions totaling over \$100 million.
- Represented FloDesign Sonics (water tech) in its \$10 million Series A financing led by Bright Capital.
- Represented Oxford Bioscience Partners in its \$20 million Series C financing of Glori Energy, a leader in sustainable, enhanced oil recovery and provider of the AERO (Activated Environment for Recovery of Oil) System.
- Represented XL Hybrids in securing a \$3 million credit facility from WindSail Capital Group.
- Serve as general counsel to HydroPoint on general corporate and employment matters, and have completed several financing rounds led by prominent clean technology venture capital investors.
- Represented GreatPoint Energy, Inc. in its \$400 million Series D financing led by China Wanxiang Holding Co. Ltd.
- Represented EnerNOC as issuers' counsel in its \$97 million IPO and two follow-on public offerings, raising over \$200 million and establishing a shelf registration statement.
- Defended a global oil equipment manufacturer in a federal class and collective action and successfully limited class to a single plaintiff.
- Represented an oil industry manufacturer, successfully limiting class size in a collective action claiming misclassification under professional exemption, and at trial, significantly limiting the amount of recovery.

Representative Clients

- Aspen Aerogels, Inc.
- Big Belly Solar
- Black Coral Capital
- Cambrian Innovation
- Canaccord Genuity
- ClearSky Power + Technology Fund
- Endress+Hauser
- EnerNOC, Inc.
- First Solar
- First Wind
- FloDesign Sonics
- GoldenSet Capital Partners
- Gradient Corporation
- GreatPoint Energy
- GreatPoint Ventures
- Greentech Media
- HydroPoint Data Systems
- Nautilus Solar Energy
- NBD Nanotechnologies
- NECEC Institute
- Nexamp
- Northeast Gateway LNG Project
- Northeast Utilities
- Oasys Water
- Ogin (formerly FloDesign Wind Turbine)
- RockPort Capital Partners
- Sanergy
- SmartPower
- True North Venture Partners
- VantagePoint Capital Partners
- WeSpire
- XL Hybrids

Connect

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