

## Energy Technology

As the global appetite for energy continues to grow, so does the demand to change the way it is delivered and consumed. Adapting to this changing environment presents new challenges and opportunities for energy technology innovators.

Whether you are an entrepreneur, start-up, or large corporation — you need strategic and legal guidance from a team that can help to make your business thrive. One of the first law firms to develop a practice focused on representing companies creating green and clean technologies, we have expanded our practice to also include full-service representation of companies advancing technology innovations used in established energy sectors.

Mintz Levin is the nation's premier legal and consulting solutions provider for energy technology innovators. Our attorneys and our colleagues from ML Strategies, LLC, the firm's government relations consulting affiliate, represent companies developing innovative technologies to generate energy using renewable sources to engineer new forms of energy storage, and to increase the efficiency of transmission and end-use systems.

We have been at the forefront of the industry since the earliest days of clean technology. The founder of our practice was part of the original team to launch the first clean tech industry association in Massachusetts (and the country), the New England Clean Energy Council. He is also recognized by *The Legal 500 United States* as "rising to the fore" in energy technology for Venture Capital and Emerging Companies. In addition, a member of our legal team is a former Bush administration Chief Operating Officer for the US Department of Energy's Office of Energy Efficiency and Renewable Energy (EERE). Our government relations team includes a former Clinton administration Department of Energy Deputy Assistant Secretary for EERE and the former Massachusetts Commissioner of the Department of Energy Resources, who implemented the first-ever standards for renewable energy use and renewable certificate trading in New England.

Our clients include industry leaders in the following sectors:

- Clean tech and renewables (solar, water, wind)
- Energy management (smart grid, lighting, storage, efficiency)
- Energy procurement
- Industrial (motors, robotics, 3-D printing tech)
- Oil, gas, and industrial processing
- Resource management (recycling, waste-to-energy)



### Quick Facts

- 350+ deals completed, totaling over \$7 billion, in the energy tech sector since 2006
- Ranked in the "Top Ten Clean Technology Firms" by Euromoney's *LMG Cleantech & Renewable Energy*
- Ranked #2 in Top 10 US Cleantech Law Firms for global experience in the commercialization of clean energy technologies by Watershed Capital Group
- Served as legal counsel to GreatPoint Energy in the top greentech VC deal of 2012, according to *Greentech Media*
- Recognized regionally and nationally as a "Best Law Firm" by *U.S. News & World Report and Best Lawyers*
- Ranked among *Biofuels Digest* "40 Hottest Partners in Biotechnology and Bio-Based Materials"
- Combined knowledge of 50+ industry leading attorneys and other professionals

### Areas of Focus

- Venture capital and private equity
- Public offerings
- Project development and finance
- Construction
- Mergers and acquisitions
- Intellectual property
- Environmental permitting
- Real estate and data centers
- Employment and benefits
- Regulatory and legislative counseling
- Bankruptcy and restructuring
- Dispute resolution

## Representative Experience

- Represented Aspen Aerogels in its \$82.5 million Initial Public Offering, which closed in June 2014.
- Represented EnerNOC, Inc. in its acquisition of Pulse Energy, which closed in December 2014.
- Served as counsel to Canaccord Genuity in \$32.5 and \$37.4 million follow-on public offerings for Rubicon Technology.
- Served as deal counsel to Soligent Holdings, LLC, the largest US provider of residential solar panels, in three acquisitions totaling over \$100 million dollars.
- Represented ClearSky Power + Technology Fund I in the following financings: \$5 million Series A financing of Sentient Energy, Inc.; \$22.5 million Series D financing of iControl Networks, Inc.; and \$17.55 million Series B financing of Modular Wind Energy, Inc.
- Represented the former CEO of an energy company in negotiations with respect to the individual's employment, emergence bonus, and equity agreements in connection with the company's restructuring.
- Represented Oxford Bioscience Partners in its \$20 million Series C financing of Glori Energy, a leader in sustainable, enhanced oil recovery and provider of the AERO (Activated Environment for Recovery of Oil) System.
- Represented XL Hybrids in securing a \$3 million credit facility from WindSail Capital Group.
- Serve as general counsel to HydroPoint on general corporate and employment matters, and have completed several financing rounds led by prominent clean technology venture capital investors.
- Brought EnerNOC to market with a \$107 million follow-on public offering, established a \$200 million shelf registration statement, and advised on a \$97 million IPO and \$108 million follow-on public offering.
- Represented GreatPoint Energy, Inc. in its \$400 million Series D financing led by China Wanxiang Holding Co. Ltd.
- Defended a global oil equipment manufacturer in a federal class and collective action and successfully limited class to a single plaintiff.
- Represented an oil industry manufacturer, successfully limiting class size in a collective action claiming misclassification under professional exemption, and at trial, significantly limiting the amount of recovery.
- Represented the developer of a one million-square-foot, single-building solar panel installation project.
- Handled the development, financing, leasing, and sale of over 20,000,000 square feet of data center space.

## Representative Clients

- Advanced Technology Ventures
- Aspen Aerogels, Inc.
- Big Belly Solar
- Black Coral Capital
- Canaccord Genuity
- CoalTek
- Endress+Hauser
- EnerNOC, Inc.
- First Solar
- First Wind
- FloDesign Sonics
- General Catalyst Partners
- GreatPoint Energy
- Greentech Media
- HydroPoint Data Systems
- INEOS Bio
- Nautilus Solar Energy
- NECEC Institute
- Nexamp
- Northeast Gateway LNG Project
- Northeast Utilities
- Ogin (formerly FloDesign Wind Turbine)
- RockPort Capital Partners
- SmartPower
- VantagePoint Capital Partners

## Connect

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