

Washington Office



David Leiter, *President*

202.434.7346 • DJLeiter@MLStrategies.com

- More than 30 years of experience as a senior manager, political strategist and policy advisor at the federal, state and local levels of government
- Works to build relationships with key decision-makers on Capitol Hill and in the Executive
- Focuses on issues related to technology, higher education, and energy funding and policy
- Previously served as a presidential appointee in the Clinton-Gore Administration as the Principal Deputy Assistant Secretary for Energy Efficiency and Renewable Energy at the U.S. Department of Energy



Mo Cowan, *Senior Vice President & Chief Operating Officer*

617.348.1600 • MCowan@MLStrategies.com

- Previously represented the Commonwealth of Massachusetts as interim United States Senator
- Served in the following leadership positions for Massachusetts Governor Deval L. Patrick: Chief Legal Counsel (2009-2011), Chief of Staff (2011-2013) and Senior Advisor (2013).
- As Senator, served as a member of the Senate Agriculture, Commerce, and Small Business Committees
- Previously appointed to Co-chair the Commonwealth of Massachusetts Military Asset and Security Strategy Task Force



William Weld, *Principal*

202.434.7370 • BWeld@MLStrategies.com

- Former Massachusetts Governor
- Provides clients with advice and counsel related to domestic and international government strategies, international business transactions, cross-border investments, and international capital flows
- Led sixteen official trade missions to Asia, Africa, Latin America, and Europe as Governor
- Served as national Co-chair of the Privatization Council
- Substantial experience in the energy and mining industries, particularly with respect to exploration and production in emerging markets in Africa and Asia



Joseph Hammang, PhD, *Senior Vice President, Life Sciences*

202.434.7407 • JPHammang@MLStrategies.com

- Experienced leader in scientific and technology policy development
- Work includes developing internal and external policies for biopharmaceutical companies, managing business development and intellectual property assessment for private and publicly-funded corporations, and overseeing research and development of a project from the initial pilot stage to corporate partnering
- Previously worked at Pfizer Inc. as the Senior Director, Science Policy in the Worldwide Policy group
- Authored numerous scientific articles in peer-reviewed publications and is the inventor or co-inventor of 35 US patents involving cell and tissue engineering, transgenic animal models, and gene therapy



Alex Hecht, Vice President of Government Relations

202.434.7333 • AHecht@MLStrategies.com

- Assists clients with their legislative and regulatory needs on a wide range of issues
- Previously served for over six years as chief counsel for Senator Olympia J. Snowe (R-ME) on the U.S. Senate Committee on Small Business & Entrepreneurship
- Lead policy counsel for Senator Snowe on health insurance market reform, individual and employer-based insurance, ERISA, COBRA, HIPAA, and health care tax incentives
- Advocated for health care legislative and regulatory issues before Senate Finance, HELP, Commerce, and Homeland Security Committees, as well as the U.S. Department of Health and Human Services and Department of Labor



Jordan Collins, Director of Government Relations

202.434.7462 • JMCollins@MLStrategies.com

- Focuses on advising clients on issues surrounding clean energy investments, incentives, capital markets, and technology commercialization, as well as the federal and state policy developments in these areas
- Previously worked for SRA, Inc. as a consultant to the U.S. Department of Energy in both the Office of Energy Efficiency and Renewable Energy and the Office of Policy and International Affairs
- Researched and drafted memoranda analyzing clean energy regulatory, tax, market, trade, and financial issues on behalf of senior Administration staff



Andrew Shin, Director of Health Care Policy & Life

202.434.7487 • AJShin@MLStrategies.com

- Provides strategic counsel to a variety of clients that are seeking to shape the regulatory, legislative, and business landscape around health care services, payment, quality, and innovation
- Previously worked as a health policy and market analyst, providing industry analysis for large institutional investors and other financial sector clients
- Continues to serve as an advisor to the Health, Biomedical Science and Society Program at the Aspen Institute
- Held a senior leadership position of Acting Director for the Stakeholder Engagement division of the Centers for Medicare and Medicaid Innovation



Rachel Sanford, Director of Government Relations

202.434.7485 • RMSanford@MLStrategies.com

- Advises clients on a variety of issues, including telecommunications and technology
- Previously served as a Senior Consultant at IBM where she advised government agencies about cybersecurity and data privacy issues
- Has worked as a legal intern in the US Department of Commerce, National Telecommunications and Information Administration
- Work has previously focused on internet privacy, behavioral advertising, online piracy, and music delivery platforms
- Held legal internships at a major telecommunications trade association and a prominent communications company



Cort Bush, *Director of Government Relations*

202.434.7462 • CBush@MLStrategies.com

- Extensive federal government experience, primarily as a legislative staff member both in the House and Senate
- Previously served as legislative director for former House Majority Leader Eric Cantor (R-VA), the second-ranking Republican in the House of Representatives
- Also served as Senior Policy Advisor to former Representative Mary Bono (R-CA), the Chairman of the Energy and Commerce Committee's Subcommittee on Commerce, Manufacturing, and Trade
- Also served as an analyst at the US Department of the Treasury



Neal Martin, *Senior Manager of Government Relations*

202.434.7458 • RNMartin@MLStrategies.com

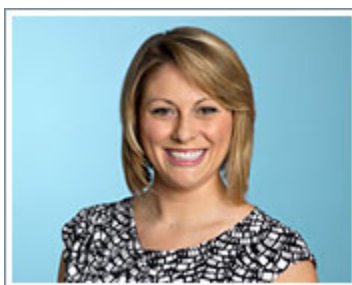
- More than ten years of experience in government and government relations
- Focused on increasing client visibility and influence with decision makers at the congressional and federal agency level, and providing strategic advice on public policy and federal funding opportunities
- Client portfolio made up of non-profits, clean energy start-ups and large companies
- Previously served as a Legislative Assistant to then United States Senator Max Cleland
- Was responsible for numerous issues including appropriations, the environment, natural resources, international relations, trade, historic preservation, and smart growth



Sarah Litke, *Manager of Government Relations*

202.434.7336 • SLitke@MLStrategies.com

- Advises both large and start-up companies as well as trade associations on various legislative and regulatory policies in the areas of clean energy, climate change, and the environment
- Previously served as an Energy Industry Specialist for Science Applications International Corporation
- While at SAIC served as lead author of numerous publications, including the Department of Energy's Emissions of Greenhouse Gases in the United States
- Principal architect of the company's greenhouse gas inventory for the California Climate Action Registry (CCAR) and The Climate Registry (TCR)



Georgette Spanjich, *Manager of Government Relations*

202.434.7455 • GMSpanjich@MLStrategies.com

- Focuses on a variety of issues, including defense, international relations, energy, health care, and infrastructure development
- Worked on projects related to renewable energy, cable, and broadband issues as a former intern at ML Strategies
- Previously interned with the Human Rights Campaign
- Worked with the federal lobbying team on the early strategy for passage of the Matthew Shephard Act
- Previously served in Washington, DC, Office of Senator Hillary Rodham Clinton
- Provided support for constituent services and had the responsibilities of scheduling both the senator and her staff



Abby Matousek, Manager of *Government Relations*

202.434.7329 • AMatousek@MLStrategies.com

- Focuses on a variety of issues including financial services, small business, and health care
- Previously worked as researcher on municipal debt and municipal bond financing issues
- Previously interned with the Center for National Policy, the Washington, DC office of Congressman Edolphus Towns, and the Ritter for Colorado Gubernational campaign